

## Clinical Trial Management System to EHR Integration

Challenge: Support research billing compliance across three institutions by implementing CTMS to Epic EHR integration



## **Success Factors**

**Best Practice I Knowledge I Experience.** Combining deep knowledge of Advarra OnCore and Epic research modules, Ballista's consultant was well positioned to achieve a goal of reducing rework, eliminating duplicative efforts and streamlining processes to simplify and maintain compliant billing across institutional partners.

## **Approach**

Focus on the technical integration and study coordinator workflows across OnCore & Epic to inform how best to manage, implement and operationalize. Manage the project using PM skills and analytical expertise.

## **Outcomes**

Delivered the CTMS financials with full Epic integration across 3 institutions. Established operational support team & implemented a Customer Satisfaction Management solution to streamline customer assistance.



In depth understanding of OnCore Financials including calendars, billing grid, and charge master design.



Epic Certified in Research Billing and Clinicals. Protocol/Subject Interface (RPE) and Billing Grid Integration (CRPC).



In depth understanding of Study Coordinator workflows required for successful charge routing and compliance.