

Revenue Cycle Assessment

Challenge: Identify root cause issues impacting financial performance and provide remediation recommendations based on industry standard best practice



Success Factors

Best Practice | Knowledge | Experience. Ballista's consultants combined their knowledge of EHR implementation impacts & revenue cycle management experience to pinpoint areas for financial, operational and IT improvements for an ambulatory provider-based organization.

Approach

Completed assessment of A/R current state, status & workflows through interviews across clinics. Analyzed financial reports spanning revenue cycle continuum. Reviewed EHR capabilities.

Outcomes

Comprehensive findings documented with mitigation strategy roadmap. Presented options for significant improvements to increase revenue collection and decrease account receivable days.



100 Providers represented in interviews across **20** clinic locations



Analyzed EHR config, workflow optimization, data analytics, IT support structure, governance & training opportunities



Per CMO, Ballista recommendations resulted in serving as the catalyst for change within the organization